# **Fair Value**

# per Equity Share

# as on 31Mar23

of

# **Confident Finance & Trading Ltd**

Issued under UDIN: 23102101BGYFBL8695

Report dated: 31 July 2023.

**Prepared by:** 

Pratik K Singhi Registered Valuer (Regn no: IBBI/RV/06/2018/10077) Chartered Accountant (ICAI mem no 102101) D303, Prathamesh Residency, Dadabhai Rd, Andheri (W), Mumbai 400058. 31 July 2023.

To, *The Board of Directors,* **Confident Finance & Trading Ltd,** 9, Botawala Building, 3rd Floor, 11/13,Horniman Circle, Fort, Mumbai 400001.

Kind attention: Mr Manoj Jain.

Dear Sirs,

In accordance with the terms of engagement as per your appointment letter dated 12Jul23, appointing us for conducting a valuation exercise to arrive at a fair value of your company. We understand that this valuation is required to assess the fair value of the equity shares for issuing additional shares.

We are pleased to enclose our report on the fair value of the equity shares of your company.

While conducting our independent valuation exercise, we have reviewed various documents, financial and other data and other details furnished to us. We have relied upon the documents furnished to us, clarifications, opinions, representations, information and statements made by the officers, personnel and representatives of your company. We have analysed the provided information in the best possible way.

Our report's contents are based on the independent valuation exercise carried out by us, based on the information so provided and discussions thereon with them, up to, and including, the date of this report.

While we believe the contents of this report to be self-explanatory, we would be happy to provide any clarifications that may be needed.

We respect the opportunity to be of service to you, as also would like to place on record our appreciation of the assistance and co-operation provided to us during our engagement.

Assuring you of our best services, always.

Yours truly,

SI IBBI/RV/06/ 2018/10077

**CA Pratik K Singhi.** *Registered Valuer* (IBBI regn no: IBBI/RV/06/2018/10077) *Chartered Accountant* (ICAI membership no: 102101)

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| Term           | Detailed   |
|----------------|--|
| BV             | Book Value   |
| CFTL           | Confidence Finance & Trading Ltd   |
| FMV            | Fair Market Value  |
| FY             | Financial Year, being 01AprilX1 to 31MarchX2                                   |
| FY21           | FY from 01Apr20 through 31Mar21  |
| FYXX           | FY ending on 31st March of year XX   |
| GAAP           | Generally Accepted Accounting Principles                                       |
| IBBI           | The Insolvency & Bankruptcy Board of India                                     |
| ICAI           | The Institute of Chartered Accountants of India                                |
| ICDR           | Issue of Capital and Disclosure Requirements Regulations, 2018, issued by SEBI |
| IVS            | Indian Valuation Standards 2018  |
| MRL            | Management Representation Letter   |
| NAV            | Net Asset Value, aka Networth, aka Book Value                                  |
| PAT            | Profit After Tax   |
| RBI            | The Reserve Bank of India  |
| Report         | Valuation Report   |
| RV             | Registered Valuer, duly accredited by IBBI                                     |
| SEBI           | Securities & Exchange board of India   |
| T&Cs           | Terms & Conditions   |
| UDIN           | Unique Document Identification Number, issued by the ICAI                      |
| Valuation Date | 31 March 2023  |

# 1. Glossary



## 2. Introduction

### 2.1 Background & Purpose of Valuation

- 2.1.1 Confidence Finance & Trading Ltd (hereinafter also referred to as '**CFTL**'), is a public limited company incorporated on 16sEP80, vide CIN L51909MH1980PLC231713, with its registered office at 9, Botawala Building, 3rd Floor, 11/13,Horniman Circle, Fort, Mumbai 400001..
- 2.1.2 CFTL is in the process of raising additional capital from Indian residents by way of a preferential issue. For the purpose, it wishes to assess the minimum fair value of its equity shares as of 31Mar23 ('Valuation Date').
- 2.1.3 In this context, CFTL has sought our professional opinion on the fair value of its equity shares, to ensure that the issuance of shares is in compliance with the provisions of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 (hereinafter 'ICDR') read along with all the amendments thereto.
- 2.1.4 As per Reg 166A of the ICDR, a valuation report, from a Registered Valuer, is mandated and required to be obtained in case a preferential issue results in the allotment of more than 5% of the post-issue fully diluted share capital of the issuer.
- 2.1.5 Since CFTL has only one source of income interest on loans extended, its fair value essentially comprises of the sum of the fair value of the stakes held by CFTL in various other legal entities ('Investee' companies), including the value of the stakes held by the Investee companies in other legal entities ('Sub-investee' companies), listed hereunder.

### 2.2 Terms of Reference

- 2.2.1 I, Pratik K Singhi (hereinafter also referred to as 'us' or 'we'), a chartered accountant (ICAI membership no 102101) and a registered valuer duly accredited by Insolvency and Bankruptcy Board of India (vide regn no: IBBI/RV/06/2018/10077) has been appointed, vide their appointment letter dated 12Jul23, with an objective of arriving at the fair value of CFTL's equity shares as on Valuation Date, which is also in compliance with the SEBI rules and regulations w.r.t. pricing of preferential issue in case of a listed company.
- 2.2.2 Our responsibility is restricted to assisting CFTL in identifying the minimum fair value of its equity shares, as applicable to infrequently traded shares, at which it may issue additional shares on a preferential basis to incumbent shareholders.
- 2.2.3 This Valuation Report contains the summary of our workings and findings pursuant to the evaluations and calculations carried out by us during 12-31Jul23.
- 2.2.4 The valuation exercise conducted under this engagement is in compliance with the Indian Valuation Standards, 2018 ('IVS'), issued by the Institute of Chartered Accountants of India ('ICAI').
- 2.2.5 This Report is issued under UDIN ref no: 23102101BGYFBL8695.

### 2.3 Scope and Limitations of this Report

- 2.3.1 CFTL's management and authorised representatives provided certain historical audited financial data pertaining to the company for the purpose of our valuation. We are not required to separately verify the completeness or accuracy of the audited data provided.
- 2.3.2 Our scope of work did not involve performing any audit tests made in accordance with the generally accepted auditing standards.
- 2.3.3 Our scope of work did not include any financial/ legal secretarial/regulatory review or a detailed due diligence.

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- 2.3.4 We have relied upon all documents, records and information provided by the company management and considered them in the preparation of this Report. While we have no reason to doubt their reasonableness/ accuracy, our work was limited by the quality and degree of data that was supplied to us.
- 2.3.5 The company shall use this Report merely for its intended purpose and shall not share it with anyone, except as and when law may mandate sharing of this Report. We shall not be liable to anyone else for the contents of this Report.
- 2.3.6 The fair value ascertained in this Report is not intended to represent the value at any point in time other than the Valuation Date. *Any* subsequent changes in industry's/ companies' operating conditions may impact the value as computed. However, we have no obligation to update this Report for events, trends or transactions relating to companies or the market/ economy in general and occurring subsequent to the Valuation Date.
- 2.3.7 The purpose of this report, and our responsibility with regard to it, is limited to the purpose mentioned in para 1.2.

### 2.4 Disclaimer & Indemnification

- 2.4.1 The fee for the preparation of this Report is not contingent to, or dependent on, the reported fair value.
- 2.4.2 This Report has been prepared on the understanding that the companies have drawn our attention to all the matters concerning the financial position and other such matters which may have an impact on its value.
- 2.4.3 A draft of this Report has been shared with the management for discussions around any factual inaccuracies, omissions or commission, and the draft has been agreed upon before the formal issuance thereof.
- 2.4.4 The registered valuer, or any of the team members working on this assignment, has no conflict of interest in relation to conducting this valuation exercise independently.
- 2.4.5 Items represented to us in the Management Representation Letter/s dated 31Jul23 provided by IHPL have, in absence of any prima-facie indicators/ reasons of them being potentially untrue or unreliable, been accepted on an as is basis.

### 2.5 Sources of Information

- 2.5.1 Our valuation-related workings have been based on the information obtained hereunder:
  - Background documents and information on the company
  - Audited accounts of the company as on 31Mar23
  - Verbal discussions with the managements and authorized representatives.
  - Management Representation Letter dated 31Jul23 (Annexure 1)
  - Significant events subsequent to Valuation Date till the date of this Report.
- 2.5.2 We have also relied on the guidance provided by the Indian Valuation Standards, 2018 issued by ICAI.
- 2.5.3 We also relied on info available online in public domain, in various finance-related, and other, websites on the World Wide Web specifically from websites of:
  - Reserve Bank of India
  - Prof Aswath Damodaran
  - Investing.com



## 3. Executive Summary

### 3.1 Introduction and Background

- 3.1.1 CFTL is in the process of issuing fresh equity shares, by way of a preferential issue, to incumbent shareholders. CFTL has appointed us to give our professional opinion, in our capacity as a Registered Valuer, on the fair value of CFTL's equity shares, as is mandated by SEBI's ICDR.
- 3.1.2 CFTL has no major core operations of its own and as such its only source of income is by way of interest on loans extended.

### 3.2 Valuation Approach, Base and Premise

- 3.2.1 Given the specifics of this case, and the end objective, we have chosen the cost approach to the valuation as CFTL does not have any intent or any independent potential to growth, except by way of extending more interest-bearing loans.
- 3.2.2 'IVS 102 Valuation Bases' issued by ICAI describes the different 'valuation bases' that may be applicable in any valuation exercise. Based on the facts of this case, coupled with the summarised arguments put forth in para 4.2, we have chosen '*fair value*' as the valuation base CFTL's case.
- 3.2.3 'IVS 102 Valuation Bases' also describes 'premise of value' that refers to the conditions and circumstances how an asset is deployed. Based on facts of this case, coupled with the summarised arguments put forth in para 4.3, we have chosen 'going concern' as the premise of value.

### 3.3 Valuation Method Chosen

- 3.3.1 As evident from the arguments in this report, CFTL has no operating assets or intellectual property, apart from interest-earning loans extended as inter-corporate deposits.
- 3.3.2 While CFTL is a listed entity, its share has been quoting (and trading infrequently) at under 20% of the book value since the past few months. And, as such, the market price of this listed share will not be a good representative of its fair price.
- 3.3.3 Under the circumstances, using any valuation method other than the book value method would hardly make any sense. Further, since CFTL also has non-core immovable properties as well as investment in quoted and unquoted shares, in its books, we have used the modified NAV (net asset value) method.
- 3.3.4 Additionally, we have used the modified NAV methodology as suggested by the Income Tax Rules, 1962 in Rule 11UA which deals with the adoption of fair value in case of issue/transfer of unlisted shares.

#### 3.4 CFTL's Fair Value

3.4.1 Basis the discussions put forth in this Report, and as per the valuation workings summarised in para 6.1, CFTL's fair value of equity is Rs19.99 per equity share.

#### Basis the calculations using the Adjusted NAV Method of valuation, the fair equity value of CFTL is ~Rs20.49cr and the fair value per equity share is ~Rs19.99 per equity share.



# 4. Valuation Approaches

### 4.1 Approach to Valuation

- 4.1.1 Determination of the appropriate technique(s) to be applied requires significant judgement, sufficient knowledge of the asset or liability and an adequate level of expertise regarding the valuation techniques.
- 4.1.2 IVS, issued by the ICAI, inter-alia, also provide the methods of valuation to be used. IVS proposes many valuation approaches for the purpose. And each approach has a few valuation methods therein. Broadly, the approaches to valuation fall in the following categories:
  - Cost approach
  - Market approach
  - Income approach
- 4.1.3 Each valuation approach draws upon different fundamental assumptions, which have greater or lesser relevance, and at times there is no relevance of a particular methodology to a given situation.
- 4.1.4 Hence, the methods to be adopted for a particular purpose have to be judiciously chosen, having regard to the scope limitations and based on the management's representation and assumptions.
- 4.1.5 Given the specifics of this case, and the end objective, we have chosen the cost approach to the valuation as CFTL has no operational income of its own, except for asset-based inactive income.

### 4.2 Valuation Base

- 4.2.1 'IVS 102 Valuation Bases' describes the different 'valuation bases' that may be applicable in any valuation exercise and may be either of the following:
  - fair value;
  - participant specific value; and
  - liquidation value
- 4.2.2 Per the Standard, different valuation bases may lead to different conclusions of value and hence it is important to identify the bases of value pertinent to any valuation exercise, as warranted by the terms and purpose of such valuation exercise.
- 4.2.3 Based on the facts of this case, coupled with arguments put forth in in this Report, we have chosen '*fair value*' as the valuation base for computing CFTL's fair value.
- 4.2.4 Similarly, the same valuation base was used by us for the for the investee and sub investee companies.

### 4.3 Premise of Value

- 4.3.1 'IVS 102 Valuation Bases' also describes 'premise of value' that refers to the conditions and circumstances how an asset is deployed. It further mentions that one or more of following premises of value may be adopted in any given case:
  - highest and best use
  - going concern value;
  - as is where is value;
  - orderly liquidation; or
  - forced transaction.



#### **Confident Finance & Trading Ltd**

4.3.2 Based on the facts of this case, coupled with arguments put forth in this Report, we have chosen 'going concern' as the premise of value computing CFTL's fair value. Any other premise would be irrelevant in this case and hence was ignored.

### 4.4 Valuation Method Chosen

- 4.4.1 For the purpose of arriving at the fair value of the equity shares of a company, it would be necessary to select an appropriate basis for valuation from among the various alternatives available. The application of any particular method of valuation depends on the condition of the company, nature of its business and purpose of valuation. Different values derived from different valuation approaches may exist for different purposes.
- 4.4.2 While CFTL is a listed entity, its share has been quoting (and trading infrequently) at under 20% of the book value since the past few months. Hence, the market price of this listed share will not be a good representative of its fair price.
- 4.4.3 In case of CFTL, which has no *operating* income of its own, its entire value is derived from the non-operating assets and financial assets. It owns no operating assets or intellectual property. Under the circumstances, using any valuation method other than the net asset value method would hardly make any sense.
- 4.4.4 Hence, we have chosen the book value method. However, since the simple book value method would not do justice to the case. Hence, in order to be fair to all, and do justice to our professional responsibility, we have used the modified NAV (net asset value) method, as is proposed in the Income-tax regulations.
- 4.4.5 Thus, we have used the modified NAV methodology as suggested by the Income Tax Rules, 1962. Rule 11UA (1) (extract reproduced in Annexure 1) is the specific rule deals with the adoption of fair value in case of issue/transfer of unquoted shares.

### 4.5 CFTL Valuation Choice Summary

4.5.1 The valuation related choices made for CFTL is summarised as hereunder:

| CFTL   |
|--------|
|        |
| ıe     |
| oncern |
| d NAV  |
|        |



## **5. Valuation Process**

### 5.1 Modified NAV

- 5.1.1 The Modified NAV method is valuation method used by us in valuing CFTL as well as most of the investee and sub investee companies.
- 5.1.2 The process followed by us in arriving at the Modified NAV of the equity shares is explained in the following summarized steps:
  - Identify the assets and external liabilities from the latest available audited balance sheet as on Valuation Date
  - Adjust assets and liabilities as required by the Rules
  - Add the fair market value of the immovable property, if any
  - Add the fair market value of investments, including unquoted securities
  - Arrive at the FMV of the company
  - Adjust for redeemable preference capital as may be appropriate
  - Divide the adjusted FMV with the relevant number of shares
  - Arrive at the per equity share value

### 5.2 Other Factors Impacting Valuation

- 5.2.1 There are no tax-related assets, other than those already adjusted in our workings, that require any adjustment in the valuation calculations.
- 5.2.2 CFTL does not hold any jewellery/ artistic works; hence value thereof is considered as nil.
- 5.2.3 CFTL does not hold any real estate, so the value thereof is considered as nil.
- 5.2.4 There are no major, or unusual, contingent liabilities reported in the investee companies' audited financial statements considered for our valuation exercise. Hence, contingent liabilities have not been separately adjusted or provided for in our valuation exercise.



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# 6. Summary Calculation of CFTL's Fair Value

### 6.1 CFTL's Fair Value Calculation Summary

| <b>Confidence Finance and Trading Limited</b>        | Legend   | 31-Mar-23  | Rupees      |
|--|----------|--|-------------|
| Non-current Assets                                   |          |  |             |
| Current Assets                                       |          | 236,931,969  |             |
| Gross Assets   |          | 19,927,298   |             |
|  |          | 256,859,267  |             |
| Less: Investments (valued separately)                |          | (24,999,750)   |             |
| Less: Immovable property                             |          | Nil  |             |
| Less: Goodwill                                       |          | Nil  |             |
| Less: Deferred Tax Asset                             |          | (579,579)  |             |
| Relevant Assets                                      | A        | (25,579,329)   | 231,279,938 |
| FMV of jewelry/artistic works                        | В        | NA   | Nil         |
| FMV of shares/securities                             | C        |  |             |
| Heavy Metal and Tubes Limited                        |          | Nil  |             |
| Maruti Inox India Pvt Ltd                            | 11.2     | 9,999,750  |             |
|  |          | 9,999,750  | 9,999,750   |
| Assessable value of immovable property               | D        | NA   | Nil         |
| Non-current Liabilities                              |          | Nil  |             |
| Current Liabilities                                  |          | and the second |             |
| Gross Liabilities                                    |          | 39,499,337   |             |
| Less: Provision for Taxes, if any                    |          | 39,499,337   |             |
| <i>Add:</i> Taxes paid (TDS/ Advance tax etc) if any |          | (1,486,825)<br>Nil   |             |
| Less: Provision for doubtful debts                   |          | Nil  |             |
| Less: Provision for gratuity                         |          | Nil  |             |
| Less: Statutory dues                                 |          | (1,652,326)  |             |
| Add: Contingent liabilities                          |          | (1,052,320)<br>Nil   |             |
| Relevant Liabilities                                 | L        | (3,139,151)  | 36,360,187  |
| Equity Value   | (A+B+C+D | T)   | 004.040 -04 |
|  | (A+D+C+D |  | 204,919,501 |
| Total amount of paid up equity capital - INR         | PE       | 102,500,000  |             |
| Paid up value of such equity shares - INR            | PV       | 10   |             |
| Fair Value per Equity share - Rs/share               | (A+B+C+D | -L) x PV/PE  | 19.99       |

- 6.1.1 FMV of unquoted shares is taken at cost. CTPL expressed its inability to provide us with the audited balance sheet of Maruti Inox India Pvt Ltd ('MIIPL'), the only company that CFTL has an investment in that needs to be considered for the valuation. CFTL has confirmed that the adjusted NAV as on 31Mar23 of the shares held by CFTL in MIIPL will not be higher than its carrying value in CFTL's books.
- 6.1.2 As of the balance sheet date, CFTL also has an investment (~Rs 1.5cr at cost) in Heavy Metal Tubes Pvt Ltd ('HMT'). However, HMT was referred for NCLT (for insolvency) resolution proposal. And, as a part of the resolution, the outstanding equity shares have been extinguished in toto and are absolved from demat account of CFTL (Refer Annexure 7.3). Accordingly, the investment in HMT has been valued at NIL.

Basis the calculations using the Adjusted NAV Method of valuation, the fair equity value of CFTL is ~Rs20.49cr and the fair value per equity share is ~Rs19.99 per equity share.

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### 7. Annexures

### 7.1 Annexure 1: Rule 11UA of the Income Tax Rules, 1962

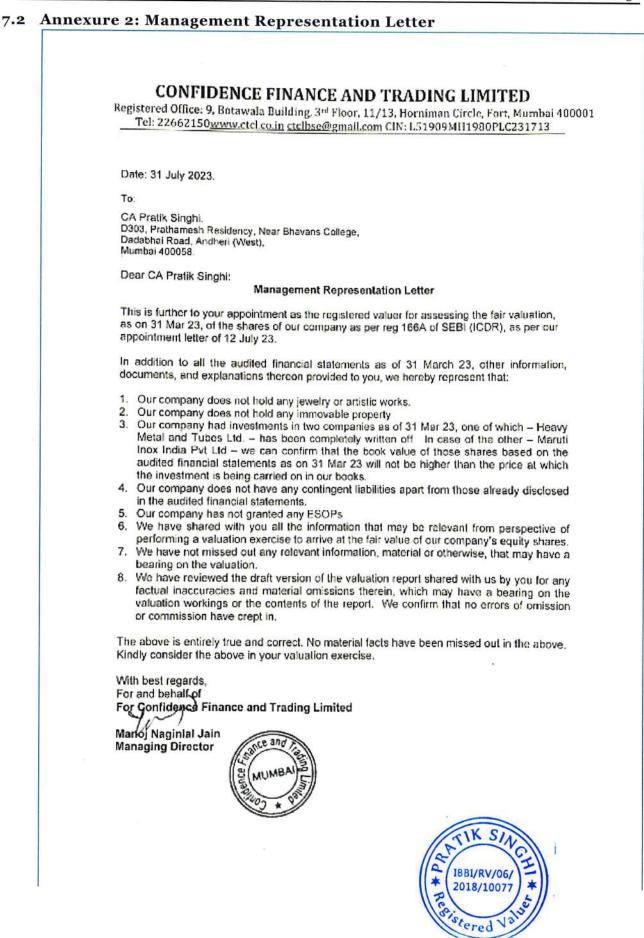
Rule 11UA lays down the rules and mechanism for calculating the fair market value of, inter-alia, unlisted equity shares. Rule 11UA(1)(c)(b), reads as under:

The fair market value of unquoted equity shares shall be the value, on the valuation date, of such unquoted equity shares as determined in the following manner, namely:—

the fair market value of unquoted equity shares = $(A+B+C+D-L) \times (PV)/(PE)$ , where,

- A = book value of all the assets (other than jewellery, artistic work, shares, securities and immovable property) in the balance sheet as reduced by,—
  - (i) any amount of income-tax paid, if any, less amount of income-tax refund claimed, if any; and
  - (ii) any amount shown as asset including the unamortised amount of deferred expenditure which does not represent the value of any asset;
- $\mathbf{B}$  = the price which the jewellery and artistic work would fetch if sold in the open market on the basis of the valuation report obtained from a registered valuer;
- $\mathbf{C}$  = fair market value of shares and securities as determined in the manner provided in this rule;
- $\mathbf{D}$  = the value adopted or assessed or assessable by any authority of the Government for the purpose of payment of stamp duty in respect of the immovable property;
- L =book value of liabilities shown in the balance-sheet, but not including the following amounts:
  - (i) the paid-up capital in respect of equity shares;
  - (ii) the amount set apart for payment of dividends on preference shares and equity shares where such dividends have not been declared before the date of transfer at a general body meeting of the company;
  - (iii) reserves and surplus, by whatever name called, even if the resulting figure is negative, other than those set apart towards depreciation;
  - (iv) any amount representing provision for taxation, other than amount of tax paid as deduction or collection at source or as advance tax payment as reduced by the amount of tax claimed as refund under the Income-tax Act, to the extent of the excess over the tax payable with reference to the book profits in accordance with the law applicable thereto;
  - (v) any amount representing provisions made for meeting liabilities, other than ascertained liabilities;
  - (vi) any amount representing contingent liabilities other than arrears of dividends payable in respect of cumulative preference shares;
- **PE** = total amount of paid up equity share capital as shown in the balance-sheet;
- **PV** = the paid up value of such equity shares





### 7.3 Annexure 3: Latest Demat statement

| <u> </u>               | The Wolf Barris                                  | SI                                      | W CAPITAL P   | RIVATE LIMITED             |                       |                 |
|------------------------|--|---|---|----------------------------|-----------------------|-----------------|
|                        |  |   |   | sitory Services (I) Ltd.   |                       |                 |
| •C•J•                  |  |   | and the second se | /40,SUBHASH RD,NR GARM     | ARE                   |                 |
| U                      |  |   |   | E PARLE (E).               | inite,                |                 |
| •                      |  | MI                                      |   | RASHTRA-400057             |                       | 200             |
|                        |  |   |   | 2. Fax -022-42687436.      |                       |                 |
|                        |  |   |   | compliance@swcapital.in,   |                       | S.A.            |
|                        |  |   | 7855  | N STATEMENT                |                       |                 |
|                        |  |   |   | Client ID: 00058510        |                       |                 |
| To,                    |  |   |   |                            |                       |                 |
| CONFIDENCE FI          | NANCE AND TRADING                                | LIMITED                                 |   |                            |                       |                 |
| BOTAWALA BU            |  |   |   | We Thank You for your con  | ntinuous support      |                 |
| BRD FLR 11/13 H        | ORNIMAN CIRCLE                                   | CDSL is now the 1st Depository in India |   |                            |                       |                 |
| ORT                    |  |   |   | to achieve 6 Crore Demat a | ccounts               |                 |
|                        | , MAHARASHTRA                                    |   |   |                            |                       |                 |
| NDIA                   |  |   |   |                            |                       |                 |
| Account Status :       | Active   | во                                      | Status :  | CORPORATE                  |                       |                 |
| rozen Status :         | Not Frozen                                       | во                                      | Sub Status :  | Corporate Body-Domestic    |                       |                 |
| BSDA Flag :            | No   | RGI                                     | ESS Flag :  | No                         |                       |                 |
| Nomination<br>Status : | Not Registered                                   | Ema                                     | all Id :  | CTCL.BSE@GMAIL.COM         |                       | 8               |
| Mobile No :            | #####8797  | SMS                                     | S Alert Flag :  | Yes                        |                       |                 |
|                        |  |   |   |                            |                       |                 |
| TATEMENT OF            | ACCOUNT FOR THE P                                | ERIOD FROM: 01-                         | 07-2023 T   | 0: 31-07-2023              |                       |                 |
| SIN : INE266001        | 010  | Security Type : E                       | 0   |                            |                       |                 |
|                        | ND TUBES LIMITED #                               |   |   |                            |                       |                 |
| LATT METALA            | NO TODES LIMITED #                               | EGOIT T SHARES                          |   |                            | and the second second |                 |
| Date                   | Transaction                                      | Settlement ID                           | Counter   |                            | Debit                 | Current Balance |
| 01-07-2023             | Opening Balance                                  |   | 2 state of the  |                            |                       | 5100000.000     |
| 15-07-2023             | OF-DR TD:928185<br>TX:571336<br>1208250035815579 |   |   |                            | 3600000.000           | 1500000.000     |
|                        | 1208200030810079                                 |   |   |                            |                       |                 |

|            | CA-Extinguishment<br>00528581 Db Current<br>Balance | 150000.000 | 0.00 |
|------------|---|------------|------|
| 31-07-2023 | Closing Balance                                     |            | 0.00 |



## CA Pratik Singhi, Registered Valuer (IBBI/RV/06/2018/10077).

Partner with Nine Rivers Capital Founded Lakshya Consulting, a boutique IB cum corp fin advisory services firm; Thoroughbred corp fin professional: 20+ now merged with Nine Rivers Capital years of rich experience in corporate finance ----Accredited as Registered Valuer - one of business consulting the earliest ones in India - with IBBI financial analytics Faculty on 'Valuation' and related subject Investment banking • matter across fora - academic. Worked with Indian and global MNCs professional, and commercial - over the Zee Telefilms past two decades BDO Lodha EDS (a Fortune 100 co.) Member of 'Mumbai Angels' since 2010 **ICICI Bank** Excellent professional credentials: Consulting services provided till date - Rank-holding CA ('96) Valuations Rank-holding CWA ('98) Financial due-diligence MBA Finance ('99) Merger & acquisition advisory MDP (Advance Corporate Finance), PE/VC advisory **IIM-Ahmedabad** Transfer pricing CEE (Venture Capital), Indian School Business plans preparation of Business, Hyderabad Fraud investigation

A summary representative list from the 200+ clients to whom Pratik Singhi has provided Valuation-related services over the past two decades:

